

EnergyNorth Natural Gas, Inc.
Quarterly Report
Residential Low Income Assistance Program (RLIAP)
2011-12 Discounted 80%

Customer Count	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Actual/ Projected Total To Date (3)		Original Projection (4)		Variance
	(1) Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual		
Actual / Projected No. of Customers																	
LHEAP	4	4	3,448	4,004	4,570	5,038	5,230	5,259	5,261	5,257	5,255	5,240	4,048	6,382	2335		
Non-LHEAP	315	322	234	228	232	227	231	226	231	229	229	229	256	169	-87		
Total	319	326	3,682	4,232	4,802	5,265	5,461	5,485	5,492	5,486	5,484	5,611	4,304	6,551	2,247		
(e)																	
RLIAP Recoveries																	
Actual / Projected																	
Therm Sales	10,195,273	14,469,371	21,154,186	21,484,340	19,742,635	13,028,434	9,556,538	6,530,049	5,068,729	4,632,669	4,778,281	5,926,703	136,569,208	163,588,592	163,588,592	27,019,384	
RLIAP Rate Per Therm	\$ 0.0110	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092		
Total	\$ 112,269	\$ 133,118	\$ 194,619	\$ 197,656	\$ 181,632	\$ 119,862	\$ 87,939	\$ 60,076	\$ 46,632	\$ 42,621	\$ 43,960	\$ 54,526	\$ 1,274,909	\$ 1,497,079	\$ 1,497,079	\$ 222,170	
Program Costs																	
Actual / Projected Costs																	
IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Admin.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	8,600	8,600
Education	(339,001)	(1,366)	(1,508)	(1,439)	(1,606)	(1,515)	(1,463)	(1,339)	(1,328)	(1,267)	(1,174)	(1,181)	(339,001)	(288,867)	(288,867)	50,134	50,134
Prior Period Ending Balance	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	(1,029)	5,013	5,013
Other (incl. Reporting Costs)	251	100	205,163	145,762	170,698	148,280	124,011	76,334	67,064	63,033	59,579	57,788	1,118,074	1,742,408	1,742,408	624,334	624,334
Discounts LHEAP	19,789	8,034	13,923	8,300	8,666	6,681	5,477	3,280	2,945	2,746	2,586	4,092	86,530	46,140	46,140	(40,390)	(40,390)
Discounts Non-LHEAP	(319,989)	6,769	217,578	152,623	177,758	153,447	128,024	78,276	68,681	64,512	61,001	60,709	849,388	1,497,079	1,497,079	647,691	647,691
Total Costs	\$ 63.05	\$ 112.61	\$ 102.79	\$ 133.99	\$ 127.38	\$ 100.28	\$ 66.14	\$ 38.80	\$ 33.07	\$ 30.29	\$ 31.00	\$ 37.65	\$ 877.05	\$ 1,197.22	\$ 1,197.22	\$ 320.17	320.17
Avg Monthly Residential Customer Bill																	
Avg Monthly Residential Low Income Customer Bill	\$ 46.45	\$ 88.23	\$ 79.76	\$ 106.29	\$ 100.64	\$ 77.69	\$ 46.57	\$ 24.25	\$ 19.54	\$ 17.47	\$ 18.11	\$ 23.59	\$ 648.58	\$ 924.20	\$ 924.20	\$ 275.62	275.62
Avg Monthly RLIAP Customer Discount																	
Avg Monthly RLIAP Customer Discount as a % to Avg Monthly Residential Customer Bill	\$ 16.59	\$ 24.38	\$ 23.04	\$ 27.70	\$ 26.75	\$ 22.59	\$ 19.57	\$ 14.55	\$ 13.52	\$ 12.82	\$ 12.89	\$ 14.06	\$ 228.47	\$ 273.02	\$ 273.02	\$ 44.55	44.55
Gross Monthly Revenues (2)																	
Gross Monthly Revenues	\$ 11,537,301	\$ 17,297,442	\$ 20,110,046	\$ 16,572,580	\$ 12,571,640	\$ 9,228,695	\$ 5,823,532	\$ 4,728,681	\$ 4,453,207	\$ 3,964,150	\$ 3,795,599	\$ 7,333,058	\$ 117,415,931	\$ 150,202,524	\$ 150,202,524	\$ 32,786,593	32,786,593
Total Costs as a Percent of Gross Monthly Revenues	-2.77%	0.04%	1.08%	0.92%	1.41%	1.66%	2.20%	1.66%	1.54%	1.63%	1.61%	0.83%	0.72%	1.00%	1.00%	1.00%	1.00%

(1) Please specify deferred costs incurred prior to November by cost component. Note: the effective date for RLIAP discounts is November 1, 2005 hence, there should be no RLIAP discounts prior to November 1, 2005.

(2) Gross Monthly Revenues reflects Account Number 1501, Operating Revenues - Gas, as recorded on Table 40, Income Statement in the Annual Report.

(3) This column represents actual data for the months in which such data is available plus projected data for the remaining months in the 12-month program year.

(4) See RLIAP Projection on page 112 of the 2011-12 Cost of Gas Filing, DG 11-192, filed on September 1, 2011.

(5) The actual number of customers provided for this report are the number of registered customers as of the end of the month.

(6) Actual administrative costs consists of bill inserts and advertising.

(7) The Prior Year 2010-11 Account 175.39 under (over) ending balance.

(8) Account 175.39 monthly interest on under (over) balance.

(9) The total discount is calculated from the actual Residential Low Income R-4 bill for the month. The discount by LHEAP and Non-LHEAP are prorated by the number of customers listed above.

EnergyNorth Natural Gas, Inc.
Quarterly Report
Residential Low Income Assistance Program (RLIAP)
2012-13 Discounted 60%

Customer Count	Nov-12 (1)	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Summary	
													Actual/ Projected	Original Projection (4)
Actual / Projected No. of Customers														
LHEAP	50	672	5,259	5,259	5,259	5,259	5,259	5,259	5,259	5,259	5,259	5,259	4,443	5,259
Non-LHEAP	375	226	226	226	226	226	226	226	226	226	226	226	250	226
Total	425	1,033	5,485	5,485	5,485	5,485	5,485	5,485	5,485	5,485	5,485	5,485	4,692	5,485
(a)														793
RLIAP Recoveries														
Actual / Projected														
Therm Sales	9,244,889	17,710,087	24,795,322	26,449,698	22,969,193	16,210,423	9,886,997	7,077,460	5,261,414	4,908,241	5,299,526	6,681,398	156,494,648	158,082,349
RLIAP Rate Per Therm	\$ 0.0088	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073
Total	\$ 81,066	\$ 129,284	\$ 181,432	\$ 193,537	\$ 169,070	\$ 118,615	\$ 72,345	\$ 51,787	\$ 38,499	\$ 35,915	\$ 38,778	\$ 48,869	\$ 1,158,216	\$ 1,156,572
(b)														\$ (1,644)
Program Costs														
Actual & Projected Costs														
IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Admin.	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Education	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Prior Period Ending Balance	(425,521)	(1,457)	(1,583)	(1,438)	(1,502)	(1,407)	(1,329)	(1,124)	(975)	(779)	(566)	(397)	(425,521)	(338,646)
Other (Incl. Reporting Costs)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)	(1,206)
Discounts LHEAP	3,460	19,567	184,393	210,284	163,592	147,280	125,263	113,089	105,381	103,791	103,994	111,984	1,392,079	1,434,316
Discounts Non-LHEAP	25,948	10,512	7,924	9,037	7,030	6,329	5,363	4,860	4,529	4,460	4,469	4,812	95,294	61,638
Total Costs	\$ (397,318)	\$ 28,622	\$ 190,734	\$ 217,883	\$ 169,121	\$ 152,202	\$ 129,317	\$ 116,825	\$ 108,835	\$ 107,473	\$ 107,897	\$ 116,399	\$ 1,048,089	\$ 1,156,572
(c)														\$ 108,484
RLIAP Revenue														
Actual / Projected														
Therm Sales	\$ 55.48	\$ 97.38	\$ 170.55	\$ 204.05	\$ 143.64	\$ 122.54	\$ 63.38	\$ 47.63	\$ 37.66	\$ 35.75	\$ 35.98	\$ 46.20	\$ 1,060.22	\$ 1,062.52
Income Customer Bill	\$ 39.04	\$ 73.93	\$ 135.49	\$ 164.06	\$ 112.53	\$ 94.53	\$ 39.56	\$ 26.12	\$ 17.62	\$ 16.01	\$ 16.20	\$ 24.90	\$ 760.01	\$ 769.78
Avg Monthly RLIAP Customer Discount	\$ 16.44	\$ 23.45	\$ 35.06	\$ 39.99	\$ 31.11	\$ 28.01	\$ 23.82	\$ 21.50	\$ 20.04	\$ 19.74	\$ 19.77	\$ 21.29	\$ 300.21	\$ 272.74
Avg Monthly RLIAP Customer Discount as a % to Avg Monthly Residential Customer Bill	30%	24%	21%	20%	22%	23%	38%	45%	53%	55%	55%	46%	28%	26%
Gross Monthly Revenues (2)	\$ 10,989,452	\$ 14,465,977	\$ 20,110,046	\$ 16,572,580	\$ 12,571,640	\$ 9,228,695	\$ 5,823,532	\$ 4,728,681	\$ 4,453,207	\$ 3,964,150	\$ 3,795,599	\$ 7,333,058	\$ 114,035,617	\$ 117,415,931
Total Costs as a percent of Gross Monthly Revenues	-3.62%	0.20%	0.95%	1.31%	1.35%	1.65%	2.22%	2.47%	2.45%	2.71%	2.84%	1.59%	0.92%	0.99%

(1) Please specify deferred costs incurred prior to November by cost component. Note: the effective date for RLIAP discounts is November 1, 2005; hence, there should be no RLIAP discounts prior to November 1, 2005.

(2) Gross Monthly Revenues reflects Account Number 1501, Operating Revenues - Gas, as recorded on Table 40, Income Statement in the Annual Report.

(3) This column represents actual data for the months in which such data is available plus projected data for the remaining months in the 12 month program year.

(4) See RLIAP Projection on page 173 of the 2012-13 Cost of Gas Filing, DO 12-265, filed on September 1, 2012.

(a) The actual number of customers provided for this report are the number of registered customers as of the end of the month.

(b) Actual administrative costs consists of bill inserts and advertising.

(c) The Prior Year 2011-12 Account 175.38 under/(over) ending balance.

(d) Account 175.38 monthly interest on under/(over) balance.

(e) The total discount is calculated from the actual Residential Low Income R-4 bills for the month. The discount by LHEAP and Non-LHEAP are provided by the number of customers listed above.